



Wagoner Wins GOVCON Executive of the Year Award

Named **2005 Small Contractor** (\$75M annual revenue) **Executive of the Year** by the judges of the 3rd annual Greater Washington Government Contractor competition, Senior Vice President Doug Wagoner accepted his award October 19, 2005 at the Ritz Carlton, Tyson's Corner, Va. This prestigious award is presented to an individual who has made outstanding contributions to his/her company, the community, and the government contracting industry during the prior year.



Doug Wagoner

Presented in partnership with the Northern Virginia Government Contractor Council, the Professional Services Council and Washington Technology Magazine, these awards are a celebration of the industry and people who are vital to our government and the regional economy.

Doug's primary responsibilities as Senior Vice President are to manage DSA's business in the Washington DC region and lead its Command and Control, Special Operations, and Intelligence business units.

He has served as Chairman of the Board for the Center to Prevent Economic Crime and currently chairs the Information Technology Association of America's Committee on Intelligence, where he has worked with government to pass legislation to reduce the time it takes for the Defense Department to process security clearances for government contractors.

Doug also is a 2005 Federal Computer Week Fed 100 award winner. ■

DSA Publishes White Paper: "Achieving Dominance Through Net-Centricity". Copies are available at no charge from DSA's web site, www.dsainc.com. Follow the registration instructions. Print edition can be requested by calling DSA at 703-591-3704.

Providing Critical Skills to Pentagon Communications Center

Since 2002, DSA has been providing personnel with critical skills to a variety of Pentagon Telecommunications Center (PTC) projects. Under the NETCENTS win by prime contractor Telos, DSA will transfer specialized engineers to the new contract. DSA had made a positive impression on PTC leadership while working on the National Gateway Center project. When it came time to establish a centralized service desk, decision makers at PTC selected DSA. The work is being implemented under the leadership of Fred Parnell with notable success in its first few months of operation.



In addition to operating the Service Desk, DSA provides DMS training, message analysis, systems administration and web programming support. DSA support to the PTC is closely linked to the work DSA does on DISA's DMS system. Bill Jones, DSA Vice President for C4 Solutions assures, "The Pentagon is a strategic growth area for our group." ■

Life Science Division offers specialized consulting in portfolio/program/project management

The latter half of 2005 saw a surge in activity in DSA's Life Science Consulting sector. New Senior Director, Michelle Chandler, has taken the reins and is galloping towards a strong finish in 2006. The focus of the practice has come into sharp view with a portfolio of solutions for a targeted Life Science client base. Four areas of expertise are noted: information technology, application development/deployment, business transformation/operational excellence, and regulatory compliance. Revamped marketing materials are fresh off the presses and client success stories are mounting.

As 2005 came to a close, Life Science Consulting was successfully completing a project with a large pharmaceutical manufacturer and supplier. The result was a business continuity and contingency plan that would enable the client to continue its business operations in the event of a significant business disruption.

DSA has considerable industry experience in developing and implementing disaster recovery solutions. In the case of the pharma company, DSA was credited with making the project a success by enabling the client to exceed its recovery time objective of less than 24 hours for all critical business applications. ■

DSA PURSUES CMMI CERTIFICATION

Capability Maturity Model Integration (CMMI) is a process model for achieving product and process improvement. A company's level of CMMI maturity is based on how well the company's operating practices and procedures conform to internationally adopted software development and systems engineering standards as published by the Carnegie Mellon Software Engineering Institute.

The primary goal of implementing the CMMI process model within DSA and becoming certified is to develop a set of sustained and repeatable processes which will enable our company to efficiently deliver quality software products, systems engineering and integration services.

"DSA and our customers will benefit from increased efficiency while reducing complexity, redundancy, and the cost of delivering software products and services," says Charles Cook, Vice President for Intelligence and National Security Programs, who is leading the company's certification effort.

PRESIDENT'S MESSAGE



As 2005 drew to a close, it was evident we all could celebrate DSA's good tidings. We had an exceptional year – success evidenced by every measure. We reached record revenues exceeding

budget and surpassing previous year revenues by 23.2%. Our net income, which was affected by a sizeable unbudgeted investment in two weighty proposals, still exceeded 2004 profits.

We succeeded by other measures as well: winning renewals or extensions on all of our anchor projects, adding new customers and contracts, expanding services, and welcoming many new, talented individuals to the company. Such accomplishments are the direct result of the teamwork, professionalism, and commitment to excellence that our employees consistently demonstrated. Those of us who have spent many years at DSA are recognized for the skills and experience we bring to important assignments. Our people are sought after for industry committees, government commissions, and special task forces.

We are fortunate to live in this country, engage in work of significant purpose, and enjoy freedom and prosperity. I am proud of our contributions to those less fortunate, especially those ravaged by terrorism, war, and last year's natural disasters. How lucky we are to be able to help those people through our work, volunteerism, and financial contributions.

As we prepare to tackle the challenges and win the victories the New Year is sure to bring, I encourage you to keep in mind the accomplishments of 2005, how and why we achieved so much. ■

Scheduling for Modular Brigades Will Change Army Deployment

Modularity is a major restructuring of the entire Army, involving the creation of brigade combat teams that will have a common design and skill set and will increase the pool of available units for deployment. The DSA Team, headed by Kathleen Kirk, supporting the US Army Program Executive Office for Command, Control and Communications Tactical (PEO C3T), has been called upon to support the Army's modularity initiative. Successfully implementing this initiative will require many changes such as new equipment and facilities, a different mix of skills among Army personnel, and significant changes to training and doctrine.



Kathleen Kirk

By the end of fiscal year 2006, the Army plans to reorganize its 10 active divisions, expanding from 33 brigades to 43 modular brigade combat teams, and by fiscal year 2010, create new types of command headquarters.

Under the direction of BG Nick Justice and PEO C3T Chief Information Officer, Mr. Emerson Keslar, DSA and its subcontractor, Symbolic Systems, embarked on an aggressive effort to support the budget process for all PEO C3T equipment based on the modular unit set fielding model. The DSA team developed a model approach that adjusts programs to a common and consistent modular schedule, allows for quick budget adjustments based on G3 schedule shifts for modular brigades, calculates the quantity delta to be budgeted, adjusts for inflation, and allows for quick

budget adjustments based on quantity shifts in the modularity baseline.

The first release of the PEO C3T Unit Set Fielding model was successfully presented on February 2, and has been granted continuation to the second phase which will expand the capability with Microsoft Project 2003 and allow for tracking of equipment fieldings. ■

DSA Chairs FiXs Security Working Group

Wagoner Named to Board of Directors

A problem with identity management is juggling multiple identity credentials to acquire access to multiple facilities. A system that will eliminate the need for multiple credentials is The Federation for Identity and Cross-Credentialing Systems (FiXs).

FiXs is a coalition of government contractors, companies, and not-for-profit organizations working in partnership with government, that is implementing an identity cross-credentialing network. DSA serves



as the Chair of the FiXs Security Working Group and is responsible for performing both the operating rules and security compliance assessments on member organizations. DSA Senior Vice President Doug Wagoner is a member of the FiXs Board of Directors. ■

www.dsainc.com

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