



## DSA's Wagoner Named to Federal 100

**How many top executives in government, industry and academia have an impact on government information systems in any one year?** Thousands? Hundreds of thousands?

Imagine the competition to determine the hundred who have the greatest impact. For the year 2004, DSA's Senior Vice President, Doug Wagoner, was selected by *Federal Computer Week* magazine to join this elite group, The Federal 100.



Doug Wagoner

Wagoner was selected for his leadership and results while chairing an industry taskforce on behalf of the Information Technology Association of America (ITAA).

"As chairman, Doug Wagoner persuaded lawmakers to change the federal government's security clearance policies, which the IT industry successfully argued were antiquated and created unnecessary costs and delays," reads the citation printed in the March 21, 2005 issue of *Federal Computer Week* magazine.

The Intelligence Reform and Terrorism Prevention Act which President Bush signed in December, 2004, contains many of the security clearance changes Wagoner and his committee had recommended.

"Doug showed extraordinary leadership and dedication to finding a way to resolve the security clearance backlog," said Olga Grkavac, Executive Vice President of the Enterprise Solutions Division at ITAA.

Wagoner recently was promoted to Senior Vice President at DSA responsible for the company's Washington D.C. operation, including strategic planning, marketing, business development and contract fulfillment. Under his leadership, the D.C. operation has experienced significant revenue growth and customer base expansion. Wagoner joined DSA in 2001.

The Fed 100 awardees were feted at a black-tie gala March 23, 2005 at the Ritz Carlton in McLean, Va. ■

## State Department CIO Joins DSA's Federal Advisory Board

**Bruce Morrison**, former Chief Information Officer, U.S. Department of State, attended his first Federal Advisory Board meeting in April. Morrison served as CIO for the Department of State from December, 2002 to February, 2005. In that capacity, he was an ex-officio member of the Chief



Bruce Morrison

Information Officers' and Intelligence Community Chief Information Officers' Councils. He had been Deputy Chief Information Officer for Operations at State from 2001 to 2002,

and Dean of the School for Information Technology at the State Department's Foreign Service Institute from 1997 to 2001. During his 28-year career as a commissioned foreign service officer, Morrison held a succession of information management positions at the Department of State.

"We are pleased to welcome Mr. Morrison to our advisory board," said DSA President, Fran Pierce.

DSA established the Federal Advisory Board (FAB) in 2004 to capitalize on its rapid growth in the Civilian, Defense and Intelligence marketplaces. ■

## SUBJECT MATTER EXPERT TRAVELS THE GLOBE



Troxel Plummer travels the world supporting the Army Pentagon Telecommunications Center (PTC) for the Pentagon DMS Transition Project. Pictured here, he is in Okinawa conducting user training on-board an Army vessel while enroute to Korea. As the project's Subject Matter Expert, Trox provides direct support to Pentagon and other personnel who use the PTC Northrop Grumman Decision Agent. He recently returned from Guam.

DSA Ranks No. 17 in the Philadelphia Business Journal's 2005 List of Region's Largest Systems Integrators based on number of local employees.

*PBJ, April 22-28, 2005 issue*

**PRESIDENT'S MESSAGE**



**This year is shaping up to be one of our best.** More than twenty new employees have joined our ranks since the beginning of the year. DSA's top and bottom line growth continues. Total revenue for the four months ended April, 2005 was 9.5% above budget and 20.6% greater than the same period last year. Operating income was significantly above both budget and prior year's results.

Earlier efforts to win contract vehicles have paid off. We recently won our first task orders from the Veterans Administration and the Department of Homeland Security. Significantly, at least five contract extensions, renewals or recompetes were confirmed this spring. As a result of this growing pipeline, the company is in a strong position going forward.

DSA's success derives from the tremendous dedication and teamwork of our employees. ■

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**DSA Wins Veterans Contract**

**A \$1.6M award was won by DSA** under its Department of Veterans Affairs Office of Cyber and Information Security Blanket Purchase Agreement (BPA). The assignment is for Cyber Security Program Support Certification and Accreditation (C&A). DSA will be participating in blended teams for the purpose of conducting Security Controls Assessments (SCA) at Veterans Health Administration facilities, validating security controls by executing test plans and security control tests, documenting test results, and aggregating test data. The period of performance is March 10, 2005 through July 31, 2005. ■

**Life Sciences Alive and Growing**

**Scurrying between business development appointments,** Ken Keith took a moment to highlight the good news that's occurring within DSA's Life Sciences sector. Since the new year began, Life Sciences revenues have grown significantly. DSA has been accepted as a PM/PMO provider by Merck and, in one group, is the provider of choice. DSA is taking a lead role in a major data center migration project, and Ken believes current work is leading to new "downstream" opportunities. He also is bullish the group will be able to expand, and that in addition to senior level consultants there will be opportunities to deploy mid-level resources. ■

**DSA CEO Named to College Honors Society**

**Chairman, President and Chief Executive Officer, Frances R. Pierce,** recently was named to Chestnut Hill College's *Libris Society*, established in celebration of the College's 80<sup>th</sup> Anniversary. The Society recognizes graduates who embody Chestnut Hill's motto and are outstanding representatives of the College.



Fran Pierce is congratulated by the host of MSNBC's *Hardball*, Chris Mathews.

**Fran was chosen for her life-long commitment to learning, personal growth and excellence in her profession.** ■

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